

STEVE LAZAR

SERVING THE HVACR INDUSTRY SINCE 1980



Steve Lazar, founder of Lazco Corp., pictured with his wife, Joyce.

Lazar Corp specializes in purchasing excess inventory and identifying buyers who can use it.

Steve Lazar has become an industry veteran in a specialty niche of the industry: helping distributors and manufacturers turn their surplus inventories into working capital. His company, Lazco Corp., is a HARDI member without a warehouse, purchasing directly from sellers, identifying buyers, and coordinating shipment directly from those sellers to buyers all over the country.

I had started a surplus business called Speedway Supply. I was selling a lot of equipment to contractors all over the country, so I had a lot of this inventory in the warehouse, about a million dollars' worth of inventory at the time. And I made a decision, based upon many things, that I was going to change my model from a warehouse to a sell/buy operation, which is what Lazco does today.

The situations and problems that our customers need help with are warehouse space challenges, changing brands, etc. are recurring issues. It makes sense that a business would help facilitate solutions for them and Lazco does just that.

Lazco Corp Allows you to move Surplus,, Excess , Obsolete Hvacr Equipment Out of Your Market So you Can Focus on Current Stock Equipment that cannot be Sold due to Change of Energy Standards or Cancelled Projects or Line Changes Can Now.Be Sold to Lazco Corp without Loading your customers with Products they Cannot Sell.

TURN YOUR SURPLUS AND USED HVACR EQUIPMENT INTO **WORKING CAPITAL!**

LAZCO

HARDI
PROUD MEMBER

WWW.LAZCOCORP.COM



For Prompt Purchase Quote Send Surplus List to: Lazcocorp@gmail.com

SAVE VALUABLE WAREHOUSE SPACE



Lazco Corp Can Save Valuable Warehouse Space.

Lazco Corp Allows you to move surplus, excess , obsolete HVACR equipment out of your market So you can focus on current stock.

Equipment that cannot be sold due to change of energy standards, cancelled projects or line Changes, can now be sold to Lazco Corp without loading your customers with products they cannot sell.



We Buy and Sell Surplus:

- HVACR Equipment
- Chillers
- Boilers
- Rooftops
- Generators
- Transformers and More

*For Prompt Purchase Quote
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Lazcocorp@gmail.com*

LAZCO

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